Sales & Marketing-CM 219, Eastern court Corporate Office, New Delhi-1 Tel No 23326544, Fax 23326545 ddg_sales@bsnl.co.in



No. 27-18/2017/S&M-CM/33

67 Dated: 04.10.2019

To

The Chief General Managers All Telecom Circles / Districts BSNL

Sub: - Extension of "Activation Commission" to channel partners for CAF activation through e-KYC.

Ref: - 1. This office letter no. 27-18/2017/S&M-CM/22 dated 12.07.2018.

Ref: - 2. This office letter no. 27-18/2017/S&M-CM/25 dated 10.08.2018.

Ref:- 3 This office letter no. 27-18/2017/S&M-CM/28 dated 29.03.2019.

Kindly refer to this office letter under references vide which instructions regarding CAF commission" **Activation Commission**" to channel partners for FY-2018-19 were issued and subsequently a clarification was also issued. The provision of Activation commission was extended for three months vide letter under **reference-3** and it is expiring on 30.09.2019.

In continuation to above letter, the approval of competent authority is hereby conveyed for extension for payment of "Activation Commission" of Rs. 10/- per SIM activation to channel partners for FRC of amount above Rs. 100/- only for further six months i.e. up-to 31.03.2020.

"Activation commission" will be distributed by Franchisees among channel partners according to sharing defined in Annexure-E of CM-S&D Policy-2018 for CAF commission and subsequent modifications thereof issued time to time.

It may be ensured that all accounting & taxation guidelines are observed with respect to the above expenditure & incomes (an account of allocation of stores in lieu of cash.)

SM (Sales)-CM^{07/10/19}

Copy to: - PGM (Dev.), ITPC Hyderabad for info and n/a pls.